

IO Workshop 2018

8-9 November 2018

Hosted by
 FGN-HSG, University of St. Gallen
 Einstein Congress Centrum @ Hotel Einstein,
 Berneggstrasse 2, 9000 St. Gallen

Organisers
 Stefan Bühler (University of St Gallen)
 Dennis Gärtner (University of St Gallen)
 Maarten Janssen (University of Vienna)

Thursday 8 November	
08:45-09:30	Registration and Coffee on arrival
	Welcoming Remarks
09:30-10:30	<p>Session 1 (Chaired by: Yong Chao)</p> <p>Bertrand-Edgeworth Competition with Capacity Uncertainty - Feasting on Leftovers *Robert Somogyi, Budapest University of Technology and Economics, and Hungarian Academy of Sciences Wouter Vergote, Columbia University and CEREC</p> <p>Nonlinear Pricing by a Dominant Firm under Competition *Yong Chao, University of Louisville Guofu Tan, University of Southern California; Adam Chi Leung Wong, Lingnan University</p>
10:30-11:00	Coffee Break
11:00-12:30	<p>Session 2 (Chaired by: Sandro Shelegia)</p> <p>Dynamic Pricing with Search Frictions Daniel Garcia, University of Vienna</p> <p>Quality Provision and Consumer Search *Jose L. Moraga, Vrije Universiteit Amsterdam Yajie Sun, Vrije Universiteit Amsterdam</p> <p>On Search and Showrooming *Sandro Shelegia, Universitat Pompeu Fabra and Barcelona Graduate School of Economics Heski Bar-Isaac, University of Toronto</p>
12:30-14:00	Lunch
14:00-15:00	<p>Session 3 (Chaired by: Cédric Wasser)</p> <p>The value of public information in vertically differentiated markets *Thomas Gall, University of Southampton Andrea Canidio, IMT School for Advanced Studies in Lucca, Italy and INSEAD</p> <p>Buyer-Optimal Robust Information Structures *Cédric Wasser, University of Bonn Stefan Terstiege, Maastricht University</p>
15:00-15:30	Coffee
16:00-17:30	Cultural Event
19:00	Dinner (Restaurant Schlössli)

Friday 9 November	
09:00-09:30	Coffee on arrival
09:30-11:00	<p>Session 4 (Chaired by: <i>Aljoscha Janssen</i>)</p> <p>Managing Relational Contracts *Marta Troya Martinez, New Economic School Liam Wren-Lewis, Paris School of Economics</p> <p>Group Hug: Platform Competition with User-groups *Yaron Yehezkel, Tel Aviv University Sarit Markovich, Northwestern University</p> <p>Switching Costs, Quality Misconceptions and Behavioral Pricing in the Pharmaceutical Market Aljoscha Janssen, Stockholm School of Economics</p>
11:00-11:30	Coffee Break
11:30-13:00	Keynote Lecture: Regulating False Disclosure Maarten Janssen, University of Vienna
13:00-14:30	Lunch
14:30-15:30	<p>Session 5 (Chaired by: <i>Rick Harbaugh</i>)</p> <p>Confusion, Polarization and Competition *Shuo Liu, University of Zurich Andreas Hefti, University of Zürich; Armin Schmutzler, University of Zürich</p> <p>Comparative Price Signaling *Rick Harbaugh, Indiana University Mike Baye, Indiana University</p>
15:30-16:00	Coffee and Farewell

Presenters are marked with a *.

Each presenter has 30 minutes (including questions from the floor).